REACH—Regional Extension Assistance Center for HIT

www.khareach.org
Regional Extension Assistance Center for HIT (REACH)

• An HIT Extension Center funded by the HITECH Act to serve small hospitals and clinics in Minnesota and North Dakota

• Project of the Key Health Alliance: Stratis Health, National Rural Health Resource Center, and The College of St. Scholastica

• Working in close cooperation with:
  – North Dakota Health Care Review, Inc.
  – University of ND, Center for Rural Health

• Building your internal capacity for self support
REACH Services

• Readiness assessments
  – Evaluate strengths and opportunities to prepare your organization for EHR adoption and effective use

• Practice and workflow redesign
  – Reevaluate workflows and processes for your EHR to be an efficient tool

• Assist in selecting a certified EHR product that offers the best value for your needs
  – From developing system requirements/needs through helping you identify the right vendor for you

• Vendor contracting
  – Provide contract coaching to ensure you get a fair deal from your vendor
REACH Services Cont.

• Process for EHR project management
  – Help you to develop a process to work with your selected vendor to ensure effective implementation of a certified EHR product

• EHR optimization and meaningful use
  – Assist with leveraging your EHR to improve quality and efficiency of care by enhancing clinical and administrative workflows, focusing on process improvement, and guidance in clinical decision support tools

• Technical reporting
  – Assist with technical services to support attestation and quality data submission to CMS, i.e., Crystal Report writing, SQL programming and enable you to measure the quality of your care
REACH Services Cont.

• Privacy and security best practices
  – Training to enable you to comply with legal requirements to protect patient health information, i.e., breach notification, risk mitigation, policy and procedure templates and business associate management

• Functional interoperability and HIE
  – Assessment and guidance from the basics of e-prescribing to preparing you for health information exchange with other provider organizations and other entities such as the immunization registry, public health and quality reporting

• Meaningful Use readiness assessment
  – Assessing your readiness to achieve meaningful use with your EHR and providing you with the tools to track your progress along the way
# Fees for Clients Signing Before November 30th 2010:

<table>
<thead>
<tr>
<th>Service Description</th>
<th>Without an EHR</th>
<th>With an EHR</th>
<th>Multi–site Medical Group &gt;30 sites or &gt;260 providers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Clinics with Primary Care</td>
<td>$1000/ site</td>
<td>$1000 / facility</td>
<td>Go through scoping process</td>
</tr>
<tr>
<td>Fee / Co-pay</td>
<td>$500/ PCP</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>$1000/ specialist *</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Critical Access/ Rural Hospital</td>
<td>$1350 / hospital</td>
<td>$1350 / hospital</td>
<td>N/A</td>
</tr>
<tr>
<td>&lt;50 Beds</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fee / Co-pay‡</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

PCP = primary care provider  
Specialist = specialty provider

* Provider fees up to cap TBD  
‡ Hospital funding is pending
Key Health Alliance—Stratis Health, Rural Health Resource Center, and The College of St. Scholastica.

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